

## KANSAS RACING AND GAMING COMMISSION

### MINUTES – JUNE 15, 2018

#### CALL TO ORDER (A.)

Chairman Brandon Jones called the June 15, 2018 meeting to order at 10:00 a.m. The meeting was held in Studio D+E of Kansas Star Casino, 777 Kansas Star Drive, in Mulvane, KS. Commissioners David Moses and Larry Turnquist were also present. Commissioner Dave Myres appeared by phone. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Audit, and Finance Brandi White, Electronic Security Manager Roger Bailey, Director of Security and Licensing Joe Herridge, Accountant LeeAnn Hanners, and other staff.

#### MOTION, APPROVE AMENDED AGENDA (B.)

Commissioner Moses (Turnquist) moved to approve the amended agenda. Motion carried unanimously.

#### MOTION, APPROVE MAY 11, 2018 MEETING MINUTES (C.1.)

Commissioner Turnquist (Moses) moved to approve the minutes of the May 11, 2018 meeting. Motion carried unanimously.

#### MOTION, APPROVE CONSENT AGENDA (D.)

Commissioner Turnquist (Moses) moved to approve the consent agenda. Motion carried unanimously.

#### LOTTERY GAMING FACILITY REPORTS/ITEMS; BOOT HILL CASINO & RESORT (E.1.a.)

Ryan Deutsch, Assistant General Manager, reported:

- May 2018 revenue numbers compared to May 2017:
  - Total gaming revenue increase of 6.41%
  - Total slot revenue up 7.93%
  - Table games revenue down 2.60%
- Past Promotions and Events:
  - Senior Monday
  - Free Play Bonus on Thursdays
  - Free Play Frenzy Hot Seats on Fridays
- Upcoming Promotions and Events:
  - Win It Again – Jackpot Redraws
  - Hot Seats
  - Stay & Play Hotel Packages
  - Harley Davidson Giveaway, June 30<sup>th</sup>
  - Justin Moore – Dodge City Days, July 28<sup>th</sup>

- America Live!, September 29<sup>th</sup>

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
STAR  
(E.2.a.)

Jeff Babinski, General Manager, reported:

- May 2018 revenue numbers compared to May 2017:
  - Admissions down 4.1%
  - Total gross gaming revenue down 3.0%
  - Slot coin-in down 2.6%
  - Slot hold down 0.16 points
  - Table game drop down 14.2%
  - Table game hold up 4.4 points
  - Poker revenue down 15.0%
- Past Events and Promotions:
  - Jeff Foxworthy, April 14<sup>th</sup>
  - Masters of Illusion, April 28<sup>th</sup>
  - IBA World Flyweight Championship Boxing, May 19<sup>th</sup>
  - Kansas High School Rodeo, May 31<sup>st</sup> – June 2<sup>nd</sup>
- Upcoming Events and Promotions:
  - Bill Engvall, June 16<sup>th</sup>
  - Grand Funk Railroad, June 30<sup>th</sup>
  - Peter Frampton, August 3<sup>rd</sup>
  - Jay Leno, August 18<sup>th</sup>
  - Loverboy, September 29<sup>th</sup>
  - Midwest Beerfest, October 13<sup>th</sup>

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS;  
HOLLYWOOD CASINO AT  
KANSAS SPEEDWAY  
(E.3.a.)

Richard Skinner, General Manager, reported:

- May 2018 revenue numbers compared to May 2017:
  - Total gaming revenue was \$12.6 million, an increase of \$31,000 or 0.2%
  - Table games revenue was \$1.4 million, a decrease of \$172,000 or 10.7%
  - Slot revenue was \$11.2 million, an increase of \$203,000 or 1.9%
- May Events and Promotions:
  - Party on the Patio – Saturday Night Race
  - Sporting KC Sponsorship
  - Slots Winners' Party
  - Wrangle Your Summer – Jeep Wrangler Giveaway

LOTTERY GAMING  
FACILITY

Doug Fisher, General Manager, reported:

- May 2018 revenue numbers compared to May 2017:

REPORTS/ITEMS; KANSAS  
CROSSING CASINO  
(E.4.a.)

- Net slot win increased 26.3%
- Net table win decreased 18.0%
- Net gaming revenue increased 17.5%
- Admissions increased 16.0%
- Past Events and Promotions:
  - Qualified Players – Free Kansas Lottery Scratch-off Tickets, May 6<sup>th</sup>
  - Slots of Support, May 19<sup>th</sup>
  - Casting for Cash Drawing, May 26<sup>th</sup>
  - Preacher Lawson, May 12<sup>th</sup>
  - Elvis Explosion, May 18<sup>th</sup> and 19<sup>th</sup>
  - Jim Wand, June 2<sup>nd</sup>
- Upcoming Events and Promotions:
  - Thursdays in June – “Watt Seats” Drawing
  - Fridays in June – Top prize \$1,500 in Crossing Cash
  - “Keys to a Good Time” – Top prize 2019 Jeep Cherokee, June 30<sup>th</sup>
  - Luke Pell, June 16<sup>th</sup>
  - Clash at the Crossing – Live Boxing, June 23<sup>rd</sup>
  - Boy Band Review, June 7<sup>th</sup>

COMMISSION ITEMS –  
OLD BUSINESS  
(F.)

There were no old business items.

COMMISSION ITEMS –  
NEW BUSINESS  
(G.)

There were no new business items.

PUBLIC COMMENTS  
(H.)

There were no public comments.

STAFF REPORTS  
(I.1.)

Executive Director Brownlee reported:

- Introduced KRGK staff: Harry Spencer, Supervising Agent; Ashley Cruz, Licensing Officer; Brad Good, Enforcement Agent; Patrick Lambert, Enforcement Agent.
- Thank you to the Kansas Star staff for their hospitality in hosting the meeting and LeeAnn for filling in as recording secretary.
- Recognized Ted Bogich, Regional Vice President of Boyd Gaming in the audience.

- The next meeting will be held at the Eisenhower State Office Building in Topeka on July 13, 2018.
- Due to scheduling conflicts the August 17, 2018 meeting will commence at 9:00 a.m.

MOTION, EXECUTIVE  
SESSION  
(J.1)

Commissioner Turnquist (Moses) moved that the Commission go into executive session for the purpose of confidential attorney-client privileged communication relating to gambling machine seizures and forfeitures. Those included in the executive session, in addition to the commissioners, were the executive director and general counsel. The total time for the executive session was anticipated to be ten minutes until 10:40 a.m. No action is to be taken in executive session, and the subject discussed is to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried unanimously and the meeting was adjourned to executive session at 10:27 a.m.

RECONVENE

The commission meeting returned to open session at 10:40 a.m. with all members present.

MOTION, EXECUTIVE  
SESSIONS  
(J.2)

Commissioner Moses (Turnquist) moved that the Commission go into executive session for the purpose of reviewing confidential background reports. Those included in the executive session, in addition to the commissioners, were the executive director, general counsel, and director of security. The total time for the executive session was anticipated to be ten minutes until 10:53 a.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried unanimously and the meeting was adjourned to executive session at 10:43 a.m.

RECONVENE

The commission meeting returned to open session at 10:53 a.m. with all members present.

MOTION TO DENY,  
CONDITIONALLY

Commissioner Turnquist (Moses) moved to *deny* one license application, *conditionally approve two license applications*, and

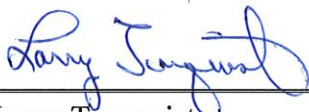
APPROVE, APPROVE  
RECONSIDERATION,  
DENY  
RECONSIDERATION,  
TABLE, AND APPROVE  
LICENSE APPLICATIONS  
(K.1.)

*approve* the remaining 147 license applications from the May 11, 2018 list of background reports referred to the commission for action. Motion carried unanimously.

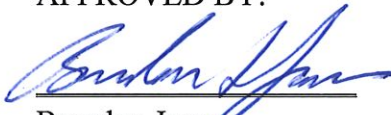
ADJOURN  
(L.)

Commissioner Moses (Turnquist) moved to adjourn the meeting. Motion carried unanimously. The meeting was adjourned at 10:55 a.m. Following the meeting the commissioners and staff took a tour of Kansas Star Casino, during which no agency or commission business would be discussed.

SUBMITTED BY:

  
Larry Turnquist  
Secretary

APPROVED BY:

  
Brandon Jones  
Chairman